

Florida Alliance for Assistive Services and Technology, Inc.
Proposed Budget Amendment - Fiscal Year 2021

ACCOUNT NO.	DESCRIPTION	FY 2017-2018 BUDGET	FY 2017-2018 ACTUALS (as of 9/30/18)	FY 2018-2019 BUDGET	FY 2018-2019 ACTUALS (as of 9/30/19)	FY 2019-2020 BUDGET	FY 2019-2020 ACTUALS (as of 9/30/20)	FY 2020-2021 Proposed Amendment BUDGET	CHANGE %	2021 BUDGET PER QTR	2021 BUDGET PER MONTH	Notes:
Revenue												
Grants and Contracts												
4001	HHS Grant-Voc Rehab	\$ 700,881.00	\$ 698,187.28	\$ 700,881.00	\$ 700,881.00	\$ 772,870.00	\$ 772,870.00	\$ 700,881.00	-9%	\$ 175,220.25	\$ 58,406.75	Federal Funds, contracted through VR for year ending September 30, 2021
4002	Florida General Revenue	\$ 444,415.00	\$ 442,549.46	\$ 444,415.00	\$ 444,415.00	\$ 444,415.00	\$ 444,415.00	\$ 444,415.00	0%	\$ 111,103.75	\$ 37,034.58	State Funds, contracted through VR for year July 1, 2020 to June 30, 2021
4006	Step Up Grant - Direct Cost	\$ 145,630.00	\$ 174,679.42	\$ 116,476.00	\$ 136,844.39	\$ 42,373.10	\$ 33,875.12	\$ 27,641.90	-35%	\$ 6,910.48	\$ 2,303.49	University of Miami Grant, Year 5 (of 5 year grant) for year ending September 30, 2021. (Grant ends September 30, 2021)
4006.2	Step Up Grant - Indirect Cost	\$ 878.07	\$ -	\$ 11,647.60	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	
4037	Awarded Grants	\$ 14,563.00	\$ -	\$ 20,715.31	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	
4037	Estimated new Grants and Contracts	\$ -	\$ -	\$ 10,000.00	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	
Subtotal - Revenue from Grants and Contracts		\$ 1,306,367.07	\$ 1,315,416.16	\$ 1,304,134.91	\$ 1,282,140.39	\$ 1,259,658.10	\$ 1,251,160.12	\$ 1,172,937.90	-3%	\$ 293,234.48	\$ 97,744.83	
Donations												
4007	Donations	\$ -	\$ 511.82	\$ -	\$ 551.95	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4007.14	Restricted: Board - Statewide Device Loan	\$ -	\$ -	\$ 5,000.00	\$ 100.00	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4007.4	Restricted: Staff - Statewide Device Loan	\$ -	\$ -	\$ 5,000.00	\$ 200.95	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4007.15	Restricted: Other FAAST Service	\$ -	\$ -	\$ 6,800.00	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4007.17	Restricted: In-Kind Equipment	\$ -	\$ -	\$ 8,000.00	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4007.19	FSU - University of Choice Events	\$ -	\$ 8,345.20	\$ 4,000.00	\$ 5,675.35	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	No longer have this program
4007.12	Unrestricted: Board - Monthly Donations	\$ -	\$ 812.19	\$ 620.00	\$ 754.47	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4007.5	Unrestricted: Staff - Monthly Donations	\$ -	\$ 155.08	\$ 300.00	\$ 431.79	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4007.7	Miscellaneous Donation	\$ -	\$ 728.37	\$ -	\$ 1,626.36	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4007.8	Unrestricted: In-Kind Equipment	\$ -	\$ 4,244.10	\$ 2,000.00	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4007.3	Amazon Smile	\$ -	\$ 142.29	\$ 140.00	\$ 73.21	\$ 140.00	\$ 59.92	\$ 40.00	-71%	\$ 10.00	\$ 3.33	Est. \$10/quarter
Subtotal - Revenue from Donations		\$ -	\$ 14,939.05	\$ 31,860.00	\$ 9,414.08	\$ 140.00	\$ 59.92	\$ 40.00	-100%	\$ 35.00	\$ 11.67	
4010	FAAST Access Advertising	\$ -	\$ 1,000.00	\$ 1,000.00	\$ -	\$ 2,000.00	\$ -	\$ 1,000.00	-50%	\$ 250.00	\$ 83.33	Estimate provided by Director of Operations
Investments												
4020	Unrealized Gains/Losses	\$ -	\$ 84,036.90	\$ 184,000.00	\$ (12,372.45)	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Zero budgeted to provide more accuracy in revenue
		\$ -	\$ -	\$ 76,545.91	\$ 235,729.42	\$ 198,493.06	\$ 160,403.22	\$ 153,927.03	-22%	\$ 38,481.76	\$ 12,827.25	Amount to Offset Expenses (includes AFP at \$122,799.47 TW at \$14,654.04, and Reserve at \$16,473.52) Decreased from \$193,388.07
--	Transfer from Investment	\$ -	\$ 12,362.96	\$ 30.00	\$ 429.85	\$ 392.00	\$ 191.83	\$ 342.00	-13%	\$ 85.50	\$ 28.50	100% of 2019-2020 Total (includes AFP at \$30, TW at \$12, and Reserve at \$300)
4022	Interest Income	\$ 21,000.00	\$ -	\$ 11,000.00	\$ 15,577.25	\$ 15,200.00	\$ 18,187.84	\$ 18,692.70	23%	\$ 4,673.18	\$ 1,557.73	100% of 2019-2020 Total, Plus 20% growth
4023	NHLP - Interest Income on Direct Loans	\$ 60,000.00	\$ -	\$ 220.00	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Estimate provided by Deputy Director
4024	NHLP - Closing Fee	\$ -	\$ 54,556.80	\$ 36,200.00	\$ 55,477.15	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	
4026	Dividend Income from Investments	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	
Subtotal - Revenue from Investments		\$ 81,000.00	\$ 150,956.66	\$ 307,995.91	\$ 294,841.22	\$ 214,085.06	\$ 178,782.89	\$ 172,961.73	-19%	\$ 43,240.43	\$ 14,413.48	

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4027	Miscellaneous Income	\$ -	\$ 26,666.31	\$ 150.00	\$ 1,000.00	\$ -	\$ 1,373.74	\$ -	#DIV/0!	\$ -	\$ -	Zero budgeted as this income is typically not planned for
4037	Grant Income	\$ -	\$ -	\$ -	\$ 29,318.34	\$ 55,000.00	\$ 680,754.00	\$ -	-100%	\$ -	\$ -	Estimate provided by Deputy Director
Fee-for-Service												
4013	Equipment Sales	\$ -	\$ -	\$ 100.00	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4014	Training	\$ -	\$ -	\$ 1,500.00	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4015	Assessments	\$ -	\$ -	\$ 3,000.00	\$ 1,500.00	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
Subtotal - Revenue from Fee-for-Service		\$ -	\$ -	\$ 4,600.00	\$ 1,500.00	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	
TOTAL REVENUE		\$ 1,387,367.07	\$ 1,508,978.18	\$ 1,649,740.82	\$ 1,618,214.03	\$ 1,530,883.16	\$ 2,112,130.67	\$ 1,346,939.63	-12%	\$ 336,734.91	\$ 112,244.97	
OPERATING EXPENSES												
State Level Activities												
5019	Device Loan - Assistive Technology	\$ 35,998.70	\$ 38,398.84	\$ 90,835.50	\$ 73,307.08	\$ 110,770.62	\$ 95,307.42	\$ 55,508.08	-49.89%	\$ 13,877.02	\$ 4,625.67	For State HQ, no RDC \$ in this budget Decreased from \$62,541.05
5020	Device Loan - Shipping for AT Loan Equipment	\$ 9,000.00	\$ 3,320.66	\$ 5,774.55	\$ 3,169.85	\$ 3,510.00	\$ 3,799.07	\$ 4,500.00	28.21%	\$ 1,125.00	\$ 375.00	Based on 2019-2020 actuals Increased from \$4,000
5120	Device Loan - Classroom Kits	\$ 14,000.00	\$ 12,611.82	\$ 8,700.00	\$ 6,922.75	\$ 14,000.00	\$ 2,078.95	\$ -	-100.00%	\$ -	\$ -	Based on Step Up 5 year grant budget
7027	Device Loan - Device Loan Activities	\$ 684,000.00	\$ 659,280.00	\$ 130,339.06	\$ 119,460.00	\$ 370,520.97	\$ 361,955.24	\$ 216,000.00	-41.70%	\$ 54,000.00	\$ 18,000.00	40% of RDC Contracts (current VR Contract ends September 30, 2021)
5151	Device Demonstration - Device Demo Activities	\$ -	\$ -	\$ 72,568.51	\$ 68,770.00	\$ 137,229.99	\$ 132,857.50	\$ 108,000.00	-21.30%	\$ 27,000.00	\$ 9,000.00	20% of RDC Contracts (current VR Contract ends September 30, 2021)
5076	ReUse - Device Exchange Activities	\$ 500.00	\$ 23.99	\$ 15,913.27	\$ 10,000.00	\$ 12,000.00	\$ 11,100.00	\$ 11,000.00	-8.33%	\$ 2,750.00	\$ 916.67	20% of RRC Contracts (current VR Contract ends September 30, 2021)
5077	ReUse - Device Refurbish Activities	\$ 54,000.00	\$ 54,941.01	\$ 44,086.73	\$ 40,678.69	\$ 48,000.00	\$ 46,039.93	\$ 44,000.00	-8.33%	\$ 11,000.00	\$ 3,666.67	80% of RRC Contracts (current VR Contract ends September 30, 2021)
5008.02	State Financing - Contract Services	\$ -	\$ -	\$ 3,000.00	\$ 29.29	\$ 1,881.00	\$ 2,422.38	\$ 3,437.00	82.72%	\$ 859.25	\$ 286.42	Down Home Solutions and Credit Builders Alliance
5011	State Financing - Credit Reports	\$ 1,200.00	\$ 926.49	\$ 2,400.00	\$ 1,048.33	\$ 1,350.00	\$ 1,108.92	\$ 1,425.64	5.60%	\$ 356.41	\$ 118.80	100% of 2019-2020 Total, Plus 20% growth
5026.1	State Financing - NHLP Shipping	\$ -	\$ -	\$ 196.50	\$ 564.21	\$ 163.75	\$ 750.19	\$ 613.75	274.81%	\$ 153.44	\$ 51.15	25 shipments at \$6.55, \$12.50 4x/month for postage
5071	State Financing - NHLP Travel	\$ 7,500.00	\$ 4,258.88	\$ 4,800.00	\$ 1,705.15	\$ 2,185.00	\$ 3,531.24	\$ 4,962.00	127.09%	\$ 1,240.50	\$ 413.50	Based on 6 trips at \$752/trip, plus AT3 Leadership Symposium & ATIA Increased from \$2,046.18
7050	State Financing - Telework Bank Charges	\$ 22.50	\$ 20.40	\$ 20.00	\$ -	\$ -	\$ (0.09)	\$ -	#DIV/0!	\$ -	\$ -	Estimating no bank fee charges
7051	State Financing - Bank Default and Rescue Payments	\$ -	\$ 542.15	\$ 22,000.00	\$ 99.65	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Estimate provided by Deputy Director
7052	State Financing - AFP Bank Charges	\$ 127.50	\$ -	\$ 20.00	\$ 3,969.85	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Estimating no bank fee charges
7058	State Financing - NHLP Legal Fees	\$ 7,000.00	\$ (81.25)	\$ 7,100.00	\$ 8,123.91	\$ 7,100.00	\$ 2,834.00	\$ 4,500.00	-36.62%	\$ 1,125.00	\$ 375.00	22.5 hours at \$200/HR
7080	State Financing - Doc Stamps	\$ -	\$ 10.99	\$ 720.00	\$ 129.72	\$ -	\$ 172.45	\$ -	#DIV/0!	\$ -	\$ -	Doc stamps are reimbursed by Borrowers
7085	SELF Buy Down Program	\$ -	\$ -	\$ -	\$ -	\$ 10,000.00	\$ 20,000.00	\$ -	-100.00%	\$ -	\$ -	Estimate provided by Deputy Director for SELF interest buy down program
5061	Investment Services	\$ 50,000.00	\$ 16,311.36	\$ 16,180.00	\$ 14,374.91	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	This expense occurs within investment accounts
6010	State Level - Salary	\$ -	\$ -	\$ -	\$ -	\$ 127,137.01	\$ 113,079.15	\$ 103,350.43	-18.71%	\$ 25,837.61	\$ 8,612.54	Based on Estimated Time and Effort Allocations (45% AT Act) Decreased from \$112,422.82
6011	State Level - SEP Retirement	\$ -	\$ -	\$ -	\$ -	\$ 9,272.76	\$ 7,622.67	\$ 8,023.42	-13.47%	\$ 2,005.86	\$ 668.62	Based on Estimated Time and Effort Allocations (45% AT Act) Decreased from \$8,241.26
6012	State Level - Payroll Tax	\$ -	\$ -	\$ -	\$ -	\$ 10,170.96	\$ 8,277.12	\$ 8,268.03	-18.71%	\$ 2,067.01	\$ 689.00	8% of Employee's Salary Decreased from \$8,993.83
6013	State Level - Employee Insurance	\$ -	\$ -	\$ -	\$ -	\$ 17,747.26	\$ 14,841.28	\$ 13,852.32	-21.95%	\$ 3,463.08	\$ 1,154.36	Based on Estimated Time and Effort Allocations (45% AT Act) Decreased from \$15,678.16
6014	State Level - Workers Comp	\$ -	\$ -	\$ -	\$ -	\$ 2,333.37	\$ 1,795.40	\$ 1,694.35	-27.39%	\$ 423.59	\$ 141.20	Based on Estimated Time and Effort Allocations (45% AT Act) Decreased from \$2,073.96
Subtotal - State Level Activities		\$ 863,348.70	\$ 790,565.34	\$ 424,654.12	\$ 352,353.39	\$ 885,372.69	\$ 829,572.82	\$ 589,135.02	-33.46%	\$ 147,283.76	\$ 49,094.59	

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State Leadership Activities												
5008.01	Trainings - Step-Up Multimedia Consulting Fee	\$ 35,000.00	\$ 28,194.99	\$ 14,960.38	\$ 22,280.50	\$ 850.00	\$ 212.50	\$ -	-100.00%	\$ -	\$ -	Based on Step Up 5 year grant budget
5181	Trainings - Training Activities	\$ -	\$ -	\$ 97,649.79	\$ 95,220.00	\$ 21,956.80	\$ 24,839.20	\$ 183,050.85	733.69%	\$ 45,762.71	\$ 15,254.24	34% of RDC Contracts (current VR Contract ends September 30, 2021) Increased from \$162,000
5182	Trainings - Transition Training Activities	\$ -	\$ -	\$ -	\$ -	\$ 9,660.88	\$ 2,951.72	\$ 14,017.62	45.10%	\$ 3,504.41	\$ 1,168.14	5% of HHS State Leadership Activities based on ATAP Federal Guidelines
5185.1	Information and Assistance - Activities	\$ -	\$ -	\$ 239,442.64	\$ 238,050.00	\$ 10,292.25	\$ 20,348.06	\$ 32,949.15	220.14%	\$ 8,237.29	\$ 2,745.76	6% of RDC Contracts (current VR Contract ends September 30, 2021) Decreased from \$54,000
5036	Public Awareness - Materials	\$ 23,100.00	\$ 21,764.11	\$ 5,262.27	\$ 2,978.49	\$ 2,000.00	\$ 3,259.89	\$ 8,000.00	300.00%	\$ 2,000.00	\$ 666.67	Estimate provided by Director of Operations Increased from \$5,000
5036.1	Public Awareness - Registration and Exhibits Fees	\$ -	\$ -	\$ 4,000.00	\$ 2,300.00	\$ 2,200.00	\$ 1,755.00	\$ 7,600.00	245.45%	\$ 1,900.00	\$ 633.33	ATIA, AT3 Leadership Symposium, plus FY20 total Increased from \$3,500
5051	Public Awareness - Website Modifications	\$ 4,812.50	\$ 201.24	\$ 500.00	\$ 1,841.91	\$ 1,440.00	\$ 2,240.00	\$ 2,290.00	59.03%	\$ 572.50	\$ 190.83	Based on Becorath contract amount
5052	Public Awareness - FSU University of Choice	\$ -	\$ 2,682.83	\$ 4,000.00	\$ 15,321.77	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Zero'ed out due to funding transfer
5056	Public Awareness - Travel	\$ 10,191.53	\$ 32,709.01	\$ 16,346.49	\$ 8,255.12	\$ 3,200.00	\$ 2,020.43	\$ 5,412.00	69.13%	\$ 1,353.00	\$ 451.00	6 Trips at \$902/Trip Increased from \$2,400
		\$ 10,000.00	\$ 3,561.01	\$ 3,200.00	\$ 1,607.37	\$ 6,200.00	\$ 2,001.16	\$ 13,512.00	117.94%	\$ 3,378.00	\$ 1,126.00	6 trips at \$952/trip, 6 ATIA at \$300/registration (\$1,000 per RDC contract added for Secondary Service Area) Increased from \$6,200
5060	Public Awareness - RDC Travel	\$ -	\$ -	\$ 3,600.00	\$ 185.00	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	RDC Travel written into RDC Contracts
5080	Public Awareness - RDC Exhibits	\$ -	\$ -	\$ 1,053.75	\$ 526.49	\$ 100.00	\$ 427.95	\$ 100.00	0.00%	\$ 25.00	\$ 8.33	Van annual registration
7003	Public Awareness - FFAST Van	\$ -	\$ 5,971.25	\$ 500.00	\$ 428.59	\$ 100.00	\$ -	\$ 100.00	0.00%	\$ 25.00	\$ 8.33	Estimate provided by Director of Operations
5192	PA Family Café - Materials	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	RDC Travel written into RDC Contracts
5193	PA Family Café - RDC Travel	\$ -	\$ -	\$ 5,500.00	\$ 2,464.26	\$ 4,000.00	\$ -	\$ 2,248.00	-43.80%	\$ 562.00	\$ 187.33	2 Employees at \$1,124/Trip Decreased from \$4,000
5194	PA Family Café - Travel	\$ -	\$ -	\$ 160.00	\$ 130.00	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	No estimated cost for FFAST Van to travel to The Annual Family Café Conference
5195	PA Family Café - FFAST Van	\$ -	\$ -	\$ 2,000.00	\$ 781.25	\$ 2,000.00	\$ 4,000.00	\$ 3,000.00	50.00%	\$ 750.00	\$ 250.00	The Family Café Exhibitor Fee (\$500 x2 booths discount from 2020 AFC)
5196	PA Family Café - Contract Services	\$ -	\$ -	\$ -	\$ -	\$ 400.00	\$ -	\$ -	-100.00%	\$ -	\$ -	No estimated expense Decreased from \$400
5197	PA Family Café - BOD Travel	\$ -	\$ -	\$ 2,400.00	\$ 1,794.76	\$ 600.00	\$ 608.00	\$ -	-100.00%	\$ -	\$ -	No estimated expense
5003	Technical Assistance - Contract Services	\$ -	\$ -	\$ 240.00	\$ 153.25	\$ 556.00	\$ 160.51	\$ 69.50	-87.50%	\$ 17.38	\$ 5.79	10 Shipments at \$6.95/shipment Decreased from \$139
5026.2	Technical Assistance - BOD Shipping	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	
5028	Technical Assistance - Insurance D&O	\$ 2,000.00	\$ 701.00	\$ 750.00	\$ 701.00	\$ 710.00	\$ 710.00	\$ 710.00	0.00%	\$ 177.50	\$ 59.17	100% of 2019-2020 Total
		\$ 20,431.14	\$ 14,729.27	\$ 12,000.00	\$ 12,143.69	\$ 16,000.00	\$ 9,085.26	\$ 19,040.00	19.00%	\$ 4,760.00	\$ 1,586.67	2 In-person ATAC Meetings plus AT3 Leadership Symposium (virtual in 2021) Increased from \$9,600
5037	Technical Assistance - BOD Travel	\$ 500.00	\$ (787.26)	\$ 500.00	\$ 472.55	\$ -	\$ -	\$ 600.00	#DIV/0!	\$ 150.00	\$ 50.00	AT3 Leadership Symposium Registration (4 ATAC Members) Increased from \$0
5040	Technical Assistance - BOD Professional Development	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	
5065	Technical Assistance - Contract Monitoring	\$ 6,000.00	\$ 4,480.33	\$ 10,000.00	\$ 6,198.19	\$ 16,200.00	\$ 4,550.00	\$ 4,512.00	-72.15%	\$ 1,128.00	\$ 376.00	6 trips at \$752/Trip Increased from \$3,200
		\$ 4,250.00	\$ 5,019.13	\$ 4,800.00	\$ 5,368.96	\$ 3,200.00	\$ 1,295.00	\$ 5,714.00	78.56%	\$ 1,428.50	\$ 476.17	7 trips at \$752/Trip, plus AT3 Leadership Symposium & ATIA (both virtual) Increased from \$3,200
5070	Technical Assistance - Executive Director Travel	\$ -	\$ -	\$ -	\$ -	\$ 92,129.12	\$ 89,701.96	\$ 128,846.57	39.85%	\$ 32,211.64	\$ 10,737.21	Based on Estimated Time and Effort Allocations (55% AT Act) Decreased from \$138,539.68
6015	State Leadership - Salary	\$ -	\$ -	\$ -	\$ -	\$ 6,684.45	\$ 6,044.90	\$ 10,002.77	49.64%	\$ 2,500.69	\$ 833.56	Based on Estimated Time and Effort Allocations (55% AT Act) Decreased from \$10,016.42
6016	State Leadership - SEP Retirement	\$ -	\$ -	\$ -	\$ -	\$ 7,370.33	\$ 6,900.03	\$ 10,307.73	39.85%	\$ 2,576.93	\$ 858.98	8% of Employee's Salary Decreased from \$11,083.17
6017	State Leadership - Payroll Tax	\$ -	\$ -	\$ -	\$ -	\$ 12,916.83	\$ 11,904.45	\$ 17,269.63	33.70%	\$ 4,317.41	\$ 1,439.14	Based on Estimated Time and Effort Allocations (55% AT Act) Decreased from \$19,545.82
6018	State Leadership - Employee Insurance	\$ -	\$ -	\$ -	\$ -	\$ 1,683.77	\$ 1,406.43	\$ 2,112.35	25.45%	\$ 528.09	\$ 176.03	Based on Estimated Time and Effort Allocations (55% AT Act) Decreased from \$2,527.55
6019	State Leadership - Workers Comp	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	
	Subtotal - State Leadership Activities	\$ 116,285.17	\$ 119,226.91	\$ 428,865.32	\$ 419,203.15	\$ 222,450.43	\$ 196,422.45	\$ 471,464.17	111.94%	\$ 117,866.04	\$ 39,288.68	

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	Operational	\$ 100,000.00	\$ 114,828.52	\$ 119,074.00	\$ 129,108.60	\$ 123,365.40	\$ 95,744.92	\$ 72,572.66	-41.17%	\$ 18,143.17	\$ 6,047.72	Contract services include monthly recurring services and annual costs (highest individual costs are independent CPA at \$20,283.80 for year, annual financial audit at \$18,000, and Governmental Consultant at \$3,500) Decreased from \$74,092.71
5008	Contract Services											
5014	Equipment - Under \$500	\$ 3,080.00	\$ 6,080.65	\$ 1,000.00	\$ 2,022.05	\$ 2,000.00	\$ 919.89	\$ 2,000.00	0.00%	\$ 500.00	\$ 166.67	Estimate provided by Director of Operations
5015	Equipment - Over \$500	\$ 4,235.00	\$ 6,251.39	\$ 3,500.00	\$ -	\$ 3,000.00	\$ 2,986.68	\$ 3,000.00	0.00%	\$ 750.00	\$ 250.00	Estimate provided by Director of Operations
5021	Office Supplies	\$ 6,930.00	\$ 14,827.61	\$ 12,228.51	\$ 7,058.24	\$ 6,000.00	\$ 2,793.13	\$ 6,000.00	0.00%	\$ 1,500.00	\$ 500.00	\$500/month
5022	Rent	\$ 24,000.00	\$ 39,330.00	\$ 36,960.00	\$ 36,960.00	\$ 36,960.00	\$ 36,960.00	\$ 36,960.00	0.00%	\$ 9,240.00	\$ 3,080.00	\$3,080/month
5026	Postage/Shipping	\$ 1,925.00	\$ 3,750.02	\$ 3,600.00	\$ 781.28	\$ 960.00	\$ 945.13	\$ 960.00	0.00%	\$ 240.00	\$ 80.00	100% of 2019-2020 Total
5029	Insurance - General/Office Liab/Van	\$ 7,700.00	\$ 7,183.37	\$ 7,090.00	\$ 601.49	\$ 7,520.00	\$ 7,520.00	\$ 7,240.00	-3.72%	\$ 1,810.00	\$ 603.33	100% of 2019-2020 Total
5030	Legal	\$ 3,850.00	\$ 1,620.00	\$ 3,550.00	\$ 3,292.50	\$ 21,300.00	\$ 17,028.50	\$ 3,550.00	-83.33%	\$ 887.50	\$ 295.83	10 hours \$355/HR
5031	Membership Fees	\$ 3,850.00	\$ 727.20	\$ 1,200.00	\$ -	\$ 299.00	\$ -	\$ 10,462.00	3399.00%	\$ 2,615.50	\$ 871.83	Staples Business Advantage \$299 and ATAP \$10,163
5032	Banking Fees - Operations	\$ 70.00	\$ 1,300.10	\$ 960.00	\$ 240.89	\$ 20.00	\$ 46.14	\$ 20.00	0.00%	\$ 5.00	\$ 1.67	Budgeted for occasional "Excessive Withdrawal Fee"
		\$ 77.00	\$ 465.80	\$ 535.00	\$ 145.00	\$ 145.00	\$ 145.00	\$ 145.00	0.00%	\$ 36.25	\$ 12.08	Division of Corporation and Solicitation of Contributions Renewal Fees
5033	Corporate Fees											
5041	Local Travel	\$ 2,234.00	\$ 3,539.22	\$ 2,700.00	\$ 450.56	\$ 600.00	\$ 297.24	\$ 600.00	0.00%	\$ 150.00	\$ 50.00	40 Trips at \$15/Trip
		\$ -	\$ 10,689.97	\$ 13,152.00	\$ 12,735.42	\$ 12,708.00	\$ 11,369.88	\$ 12,708.00	0.00%	\$ 3,177.00	\$ 1,059.00	100% of 2019-2020 Total (Comcast, City of Tallahassee, DMS, and Verizon)
5053	Utilities											
5251	Fundraising Activities	\$ -	\$ -	\$ 2,500.00	\$ 1,106.55	\$ 300.00	\$ 150.20	\$ -	-100.00%	\$ -	\$ -	No estimated expense
5038	Professional Development Travel	\$ -	\$ -	\$ 4,500.00	\$ 1,407.27	\$ 800.00	\$ 2,259.44	\$ -	-100.00%	\$ -	\$ -	(ATIA and AT3 is virtual) Decreased from \$1,600
		\$ 11,750.00	\$ 1,062.07	\$ 4,500.00	\$ 1,122.85	\$ 1,000.00	\$ 1,639.15	\$ 1,800.00	80.00%	\$ 450.00	\$ 150.00	4 AT3 Leadership Symposium at \$150/Each, 4 ATIA at \$300/Each Decreased from \$2,000
5600	Professional Development Registration	\$ 294,746.00	\$ 507,026.37	\$ 443,290.00	\$ 438,743.00	\$ 165,062.88	\$ 163,847.02	\$ 104,988.97	-36.39%	\$ 26,247.24	\$ 8,749.08	Based on Estimated Time and Effort Allocations (0% of AT Act, and 100% of AFP, TW, GA, and Step Up) Decreased from \$133,313.47
6001	Operations - Salary	\$ 17,559.50	\$ 23,048.45	\$ 22,270.52	\$ 23,984.60	\$ 11,233.38	\$ 10,996.68	\$ 7,123.41	-36.59%	\$ 1,780.85	\$ 593.62	Based on Estimated Time and Effort Allocations (0% of AT Act, and 100% of AFP, TW, GA, and Step Up) Decreased from \$8,929.20
6002	Operations - SEP Retirement											
6003	Operations - Payroll Tax	\$ 33,047.05	\$ 40,171.92	\$ 44,329.00	\$ 34,296.38	\$ 13,186.95	\$ 13,217.19	\$ 8,381.04	-36.44%	\$ 2,095.26	\$ 698.42	8% of Employee's Salary Decreased from \$10,647
		\$ 9,158.84	\$ 40,984.10	\$ 46,190.00	\$ 52,391.92	\$ 12,645.09	\$ 12,160.13	\$ 4,907.72	-61.19%	\$ 1,226.93	\$ 408.98	Based on Estimated Time and Effort Allocations (0% of AT Act, and 100% of AFP, TW, GA, and Step Up) Decreased from \$8,076.98
6004	Operations - Employee Insurance	\$ 3,600.00	\$ 7,922.39	\$ 6,672.85	\$ 11,652.44	\$ 2,841.83	\$ 2,251.87	\$ 1,757.22	-38.17%	\$ 439.31	\$ 146.44	Based on Estimated Time and Effort Allocations (0% of AT Act, and 100% of AFP, TW, GA, and Step Up) Decreased from \$2,256.49
6006	Operations - Workers Comp	\$ 10.00	\$ -	\$ 1,277.00	\$ 1,213.00	\$ 1,112.52	\$ 1,134.13	\$ 1,743.48	56.71%	\$ 435.87	\$ 145.29	\$44.50 fee per payroll (24 per year) and \$45 for W-2 processing Increased from \$1,112.52
6008	Payroll Service Fees											
	Subtotal - Personnel	\$ 527,822.39	\$ 830,809.15	\$ 781,078.88	\$ 759,314.04	\$ 423,060.05	\$ 384,412.32	\$ 286,919.50	-32.18%	\$ 71,729.88	\$ 23,909.96	

Florida Alliance for Assistive Services and Technology, Inc.
Proposed Budget Amendment - Fiscal Year 2021

ACCOUNT NO.	DESCRIPTION	FY 2017-2018 BUDGET	FY 2017-2018 ACTUALS (as of 9/30/18)	FY 2018-2019 BUDGET	FY 2018-2019 ACTUALS (as of 9/30/19)	FY 2019-2020 BUDGET	FY 2019-2020 ACTUALS (as of 9/30/20)	FY 2020-2021 Proposed Amendment BUDGET	CHANGE %	2021 BUDGET PER QTR	2021 BUDGET PER MONTH	Notes:
7054	Loan Defaults	\$ -	\$ -	\$ -	\$ 1,670.90	\$ -	\$ 4,487.89	\$ -	#DIV/0!	\$ -	\$ -	
	Reimbursable Expenses	\$ -	\$ -	\$ -	\$ (4.98)	\$ -	\$ 22.98	\$ -	#DIV/0!	\$ -	\$ -	
9998	Disputed Transaction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	
TOTAL EXPENSES		\$ 1,507,456.26	\$ 1,740,601.40	\$ 1,634,598.32	\$ 1,532,536.50	\$ 1,530,883.17	\$ 1,414,918.46	\$ 1,347,518.69	-11.98%	\$ 336,879.67	\$ 112,293.22	
SURPLUS/(DEFICIT)		\$ (120,089.19)	\$ (231,623.22)	\$ 15,142.50	\$ 85,677.53	\$ (0.01)	\$ 697,212.21	\$ (579.06)	5790500.13%	\$ (144.77)	\$ (48.26)	Deficit from Step Up Contract (\$579.04)

HHS Breakdown	HHS Breakdown
66.79% State Level Activites	54.41% State Level Activities
17.68% State Leadership Activities	45.59% State Leadership Activities
15.53% Operations	0% Operations