

Florida Alliance for Assistive Services and Technology, Inc.
Proposed Budget - Fiscal Year 2021

ACCOUNT NO.	DESCRIPTION	FY 2017-2018 BUDGET	FY 2017-2018 ACTUALS (as of 9/30/18)	FY 2018-2019 BUDGET	FY 2018-2019 ACTUALS (as of 9/30/19)	FY 2019-2020 BUDGET	FY 2019-2020 ACTUALS (as of 9/30/20)	FY 2020-2021 Proposed BUDGET	CHANGE %	2021 BUDGET PER QTR	2021 BUDGET PER MONTH	Notes:
Revenue												
Grants and Contracts												
4001	HHS Grant-Voc Rehab	\$ 700,881.00	\$ 698,187.28	\$ 700,881.00	\$ 700,881.00	\$ 772,870.00	\$ 772,870.00	\$ 700,881.00	-9%	\$ 175,220.25	\$ 58,406.75	Federal Funds, contracted through VR for year ending September 30, 2021
4002	Florida General Revenue	\$ 444,415.00	\$ 442,549.46	\$ 444,415.00	\$ 444,415.00	\$ 444,415.00	\$ 444,415.00	\$ 444,415.00	0%	\$ 111,103.75	\$ 37,034.58	State Funds, contracted through VR for year July 1, 2020 to June 30, 2021
		\$ 145,630.00	\$ 174,679.42	\$ 116,476.00	\$ 136,844.39	\$ 42,373.10	\$ 33,875.12	\$ 27,641.90	-35%	\$ 6,910.48	\$ 2,303.49	University of Miami Grant, Year 5 (of 5 year grant) for year ending September 30, 2021. (Grant ends September 30, 2021)
4006	Step Up Grant - Direct Cost											
4006.2	Step Up Grant - Indirect Cost	\$ 878.07	\$ -	\$ 11,647.60	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	
4037	Awarded Grants	\$ 14,563.00	\$ -	\$ 20,715.31	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	
4037	Estimated new Grants and Contracts	\$ -	\$ -	\$ 10,000.00	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	
Subtotal - Revenue from Grants and Contracts		\$ 1,306,367.07	\$ 1,315,416.16	\$ 1,304,134.91	\$ 1,282,140.39	\$ 1,259,658.10	\$ 1,251,160.12	\$ 1,172,937.90	-3%	\$ 293,234.48	\$ 97,744.83	
Donations												
4007	Donations	\$ -	\$ 511.82	\$ -	\$ 551.95	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4007.14	Restricted: Board - Statewide Device Loan	\$ -	\$ -	\$ 5,000.00	\$ 100.00	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4007.4	Restricted: Staff - Statewide Device Loan	\$ -	\$ -	\$ 5,000.00	\$ 200.95	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4007.15	Restricted: Other FFAST Service	\$ -	\$ -	\$ 6,800.00	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4007.17	Restricted: In-Kind Equipment	\$ -	\$ -	\$ 8,000.00	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4007.19	FSU - University of Choice Events	\$ -	\$ 8,345.20	\$ 4,000.00	\$ 5,675.35	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	No longer have this program
4007.12	Unrestricted: Board - Monthly Donations	\$ -	\$ 812.19	\$ 620.00	\$ 754.47	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4007.5	Unrestricted: Staff - Monthly Donations	\$ -	\$ 155.08	\$ 300.00	\$ 431.79	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4007.7	Miscellaneous Donation	\$ -	\$ 728.37	\$ -	\$ 1,626.36	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4007.8	Unrestricted: In-Kind Equipment	\$ -	\$ 4,244.10	\$ 2,000.00	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4007.3	Amazon Smile	\$ -	\$ 142.29	\$ 140.00	\$ 73.21	\$ 140.00	\$ 59.92	\$ 40.00	-71%	\$ 10.00	\$ 3.33	Est. \$10/quarter
Subtotal - Revenue from Donations		\$ -	\$ 14,939.05	\$ 31,860.00	\$ 9,414.08	\$ 140.00	\$ 59.92	\$ 40.00	-100%	\$ 35.00	\$ 11.67	
4010	FAAST Access Advertising	\$ -	\$ 1,000.00	\$ 1,000.00	\$ -	\$ 2,000.00	\$ -	\$ 1,000.00	-50%	\$ 250.00	\$ 83.33	Estimate provided by Director of Operations
Investments												
4020	Unrealized Gains/Losses	\$ -	\$ 84,036.90	\$ 184,000.00	\$ (12,372.45)	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Zero budgeted to provide more accuracy in revenue
		\$ -	\$ -	\$ 76,545.91	\$ 235,729.42	\$ 198,493.06	\$ 160,403.22	\$ 193,388.07	-3%	\$ 48,347.02	\$ 16,115.67	Amount to Offset Expenses (includes AFP at \$142,462.86 TW at \$17,335.41, and Reserve at \$33,589.80)
--	Transfer from Investment	\$ -	\$ 12,362.96	\$ 30.00	\$ 429.85	\$ 392.00	\$ 191.83	\$ 342.00	-13%	\$ 85.50	\$ 28.50	100% of 2019-2020 Total (includes AFP at \$30, TW at \$12, and Reserve at \$300)
4022	Interest Income											
4023	NHLP - Interest Income on Direct Loans	\$ 21,000.00	\$ -	\$ 11,000.00	\$ 15,577.25	\$ 15,200.00	\$ 18,187.84	\$ 18,692.70	23%	\$ 4,673.18	\$ 1,557.73	100% of 2019-2020 Total, Plus 20% growth
4024	NHLP - Closing Fee	\$ 60,000.00	\$ -	\$ 220.00	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Estimate provided by Deputy Director
4026	Dividend Income from Investments	\$ -	\$ 54,556.80	\$ 36,200.00	\$ 55,477.15	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	
Subtotal - Revenue from Investments		\$ 81,000.00	\$ 150,956.66	\$ 307,995.91	\$ 294,841.22	\$ 214,085.06	\$ 178,782.89	\$ 212,422.77	-1%	\$ 53,105.69	\$ 17,701.90	

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4027	Miscellaneous Income	\$ -	\$ 26,666.31	\$ 150.00	\$ 1,000.00	\$ -	\$ 1,373.74	\$ -	#DIV/0!	\$ -	\$ -	Zero budgeted as this income is typically not planned for
4037	Grant Income	\$ -	\$ -	\$ -	\$ 29,318.34	\$ 55,000.00	\$ 680,754.00	\$ -	-100%	\$ -	\$ -	Estimate provided by Deputy Director
	Fee-for-Service											
4013	Equipment Sales	\$ -	\$ -	\$ 100.00	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4014	Training	\$ -	\$ -	\$ 1,500.00	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
4015	Assessments	\$ -	\$ -	\$ 3,000.00	\$ 1,500.00	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Based on 2019-2020 actuals
	Subtotal - Revenue from Fee-for-Service	\$ -	\$ -	\$ 4,600.00	\$ 1,500.00	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	
	TOTAL REVENUE	\$ 1,387,367.07	\$ 1,508,978.18	\$ 1,649,740.82	\$ 1,618,214.03	\$ 1,530,883.16	\$ 2,112,130.67	\$ 1,386,400.67	-9%	\$ 346,600.17	\$ 115,533.39	
	OPERATING EXPENSES											
	State Level Activities											
5019	Device Loan - Assistive Technology	\$ 35,998.70	\$ 38,398.84	\$ 90,835.50	\$ 73,307.08	\$ 110,770.62	\$ 95,307.42	\$ 62,541.05	-43.54%	\$ 15,635.26	\$ 5,211.75	For State HQ, no RDC \$ in this budget
5020	Device Loan - Shipping for AT Loan Equipment	\$ 9,000.00	\$ 3,320.66	\$ 5,774.55	\$ 3,169.85	\$ 3,510.00	\$ 3,799.07	\$ 4,000.00	13.96%	\$ 1,000.00	\$ 333.33	Based on 2019-2020 actuals
5120	Device Loan - Classroom Kits	\$ 14,000.00	\$ 12,611.82	\$ 8,700.00	\$ 6,922.75	\$ 14,000.00	\$ 2,078.95	\$ -	-100.00%	\$ -	\$ -	Based on Step Up 5 year grant budget
		\$ 684,000.00	\$ 659,280.00	\$ 130,339.06	\$ 119,460.00	\$ 370,520.97	\$ 361,955.24	\$ 216,000.00	-41.70%	\$ 54,000.00	\$ 18,000.00	40% of RDC Contracts (current VR Contract ends September 30, 2021)
7027	Device Loan - Device Loan Activities	\$ -	\$ -	\$ 72,568.51	\$ 68,770.00	\$ 137,229.99	\$ 132,857.50	\$ 108,000.00	-21.30%	\$ 27,000.00	\$ 9,000.00	20% of RDC Contracts (current VR Contract ends September 30, 2021)
5151	Device Demonstration - Device Demo Activities	\$ 500.00	\$ 23.99	\$ 15,913.27	\$ 10,000.00	\$ 12,000.00	\$ 11,100.00	\$ 11,000.00	-8.33%	\$ 2,750.00	\$ 916.67	20% of RRC Contracts (current VR Contract ends September 30, 2021)
5076	ReUse - Device Exchange Activities	\$ 54,000.00	\$ 54,941.01	\$ 44,086.73	\$ 40,678.69	\$ 48,000.00	\$ 46,039.93	\$ 44,000.00	-8.33%	\$ 11,000.00	\$ 3,666.67	80% of RRC Contracts (current VR Contract ends September 30, 2021)
5077	ReUse - Device Refurbish Activities	\$ -	\$ -	\$ 3,000.00	\$ 29.29	\$ 1,881.00	\$ 2,422.38	\$ 3,437.00	82.72%	\$ 859.25	\$ 286.42	Down Home Solutions and Credit Builders Alliance
5008.02	State Financing - Contract Services	\$ 1,200.00	\$ 926.49	\$ 2,400.00	\$ 1,048.33	\$ 1,350.00	\$ 1,108.92	\$ 1,425.64	5.60%	\$ 356.41	\$ 118.80	100% of 2019-2020 Total, Plus 20% growth
5011	State Financing - Credit Reports	\$ -	\$ -	\$ 196.50	\$ 564.21	\$ 163.75	\$ 750.19	\$ 613.75	274.81%	\$ 153.44	\$ 51.15	25 shipments at \$6.55, \$12.50 4x/month for postage
5026.1	State Financing - NHLP Shipping	\$ 7,500.00	\$ 4,258.88	\$ 4,800.00	\$ 1,705.15	\$ 2,185.00	\$ 3,531.24	\$ 2,046.18	-6.35%	\$ 511.55	\$ 170.52	100% of 2019-2020 Total, Plus 20% growth
5071	State Financing - NHLP Travel	\$ 22.50	\$ 20.40	\$ 20.00	\$ -	\$ -	\$ (0.09)	\$ -	#DIV/0!	\$ -	\$ -	Estimating no bank fee charges
7050	State Financing - Telework Bank Charges	\$ -	\$ 542.15	\$ 22,000.00	\$ 99.65	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Estimate provided by Deputy Director
7051	State Financing - Bank Default and Rescue Payments	\$ 127.50	\$ -	\$ 20.00	\$ 3,969.85	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Estimating no bank fee charges
7052	State Financing - AFP Bank Charges	\$ 7,000.00	\$ (81.25)	\$ 7,100.00	\$ 8,123.91	\$ 7,100.00	\$ 2,834.00	\$ 4,500.00	-36.62%	\$ 1,125.00	\$ 375.00	22.5 hours at \$200/HR
7058	State Financing - NHLP Legal Fees	\$ -	\$ 10.99	\$ 720.00	\$ 129.72	\$ -	\$ 172.45	\$ -	#DIV/0!	\$ -	\$ -	Doc stamps are reimbursed by Borrowers
7080	State Financing - Doc Stamps	\$ -	\$ -	\$ -	\$ -	\$ 10,000.00	\$ 20,000.00	\$ -	-100.00%	\$ -	\$ -	Estimate provided by Deputy Director for SELF interest buy down program
7085	SELF Buy Down Program	\$ 50,000.00	\$ 16,311.36	\$ 16,180.00	\$ 14,374.91	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	This expense occurs within investment accounts
5061	Investment Services	\$ -	\$ -	\$ -	\$ -	\$ 127,137.01	\$ 113,079.15	\$ 112,422.82	-11.57%	\$ 28,105.71	\$ 9,368.57	Based on Estimated Time and Effort Allocations (53% of HHS and 25% of GR)
6010	State Level - Salary	\$ -	\$ -	\$ -	\$ -	\$ 9,272.76	\$ 7,622.67	\$ 8,241.26	-11.12%	\$ 2,060.32	\$ 686.77	Based on Estimated Time and Effort Allocations (53% of HHS and 25% of GR)
6011	State Level - SEP Retirement	\$ -	\$ -	\$ -	\$ -	\$ 10,170.96	\$ 8,277.12	\$ 8,993.83	-11.57%	\$ 2,248.46	\$ 749.49	8% of Employee's Salary
6012	State Level - Payroll Tax	\$ -	\$ -	\$ -	\$ -	\$ 17,747.26	\$ 14,841.28	\$ 15,678.16	-11.66%	\$ 3,919.54	\$ 1,306.51	Based on Estimated Time and Effort Allocations (53% of HHS and 25% of GR)
6013	State Level - Employee Insurance	\$ -	\$ -	\$ -	\$ -	\$ 2,333.37	\$ 1,795.40	\$ 2,073.96	-11.12%	\$ 518.49	\$ 172.83	Based on Estimated Time and Effort Allocations (53% of HHS and 25% of GR)
6014	State Level - Workers Comp											
	Subtotal - State Level Activities	\$ 863,348.70	\$ 790,565.34	\$ 424,654.12	\$ 352,353.39	\$ 885,372.69	\$ 829,572.82	\$ 604,973.65	-31.67%	\$ 151,243.41	\$ 50,414.47	

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State Leadership Activities												
5008.01	Trainings - Step-Up Multimedia Consulting Fee	\$ 35,000.00	\$ 28,194.99	\$ 14,960.38	\$ 22,280.50	\$ 850.00	\$ 212.50	\$ -	-100.00%	\$ -	\$ -	Based on Step Up 5 year grant budget
5181	Trainings - Training Activities	\$ -	\$ -	\$ 97,649.79	\$ 95,220.00	\$ 21,956.80	\$ 24,839.20	\$ 162,000.00	637.81%	\$ 40,500.00	\$ 13,500.00	30% of RDC Contracts (current VR Contract ends September 30, 2021)
5182	Trainings - Transition Training Activities	\$ -	\$ -	\$ -	\$ -	\$ 9,660.88	\$ 2,951.72	\$ 14,017.62	45.10%	\$ 3,504.41	\$ 1,168.14	5% of HHS State Leadership Activities based on ATAP Federal Guidelines
5185.1	Information and Assistance - Activities	\$ -	\$ -	\$ 239,442.64	\$ 238,050.00	\$ 10,292.25	\$ 20,348.06	\$ 54,000.00	424.67%	\$ 13,500.00	\$ 4,500.00	10% of RDC Contracts (current VR Contract ends September 30, 2021)
5036	Public Awareness - Materials	\$ 23,100.00	\$ 21,764.11	\$ 5,262.27	\$ 2,978.49	\$ 2,000.00	\$ 3,259.89	\$ 5,000.00	150.00%	\$ 1,250.00	\$ 416.67	Estimate provided by Director of Operations
5036.1	Public Awareness - Registration and Exhibits Fees	\$ -	\$ -	\$ 4,000.00	\$ 2,300.00	\$ 2,200.00	\$ 1,755.00	\$ 3,500.00	59.09%	\$ 875.00	\$ 291.67	Estimate provided by Director of Operations
5051	Public Awareness - Website Modifications	\$ 4,812.50	\$ 201.24	\$ 500.00	\$ 1,841.91	\$ 1,440.00	\$ 2,240.00	\$ 2,290.00	59.03%	\$ 572.50	\$ 190.83	Based on Becorath contract amount
5052	Public Awareness - FSU University of Choice	\$ -	\$ 2,682.83	\$ 4,000.00	\$ 15,321.77	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	Zero'ed out due to funding transfer
5056	Public Awareness - Travel	\$ 10,191.53	\$ 32,709.01	\$ 16,346.49	\$ 8,255.12	\$ 3,200.00	\$ 2,020.43	\$ 2,400.00	-25.00%	\$ 600.00	\$ 200.00	3 Trips at \$800/Trip
5060	Public Awareness - RDC Travel	\$ 10,000.00	\$ 3,561.01	\$ 3,200.00	\$ 1,607.37	\$ 6,200.00	\$ 2,001.16	\$ 6,200.00	0.00%	\$ 1,550.00	\$ 516.67	4 Trips at \$600/Trip and 1 Trip \$800/Trip (\$500 per RDC contract added for supplemental)
5080	Public Awareness - RDC Exhibits	\$ -	\$ -	\$ 3,600.00	\$ 185.00	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	RDC Travel written into RDC Contracts
7003	Public Awareness - FFAST Van	\$ -	\$ 5,971.25	\$ 1,053.75	\$ 526.49	\$ 100.00	\$ 427.95	\$ 100.00	0.00%	\$ 25.00	\$ 8.33	Van annual registration
5192	PA Family Café - Materials	\$ -	\$ -	\$ 500.00	\$ 428.59	\$ 100.00	\$ -	\$ 100.00	0.00%	\$ 25.00	\$ 8.33	Estimate provided by Director of Operations
5193	PA Family Café - RDC Travel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	RDC Travel written into RDC Contracts
5194	PA Family Café - Travel	\$ -	\$ -	\$ 5,500.00	\$ 2,464.26	\$ 4,000.00	\$ -	\$ 4,000.00	0.00%	\$ 1,000.00	\$ 333.33	5 Employees at \$800/Each
5195	PA Family Café - FFAST Van	\$ -	\$ -	\$ 160.00	\$ 130.00	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	No estimated cost for FFAST Van to travel to The Annual Family Café Conference
5196	PA Family Café - Contract Services	\$ -	\$ -	\$ 2,000.00	\$ 781.25	\$ 2,000.00	\$ 4,000.00	\$ 3,000.00	50.00%	\$ 750.00	\$ 250.00	The Family Café Exhibitor Fee (\$500 x2 booths discount from 2020 AFC)
5197	PA Family Café - BOD Travel	\$ -	\$ -	\$ -	\$ -	\$ 400.00	\$ -	\$ 400.00	0.00%	\$ 100.00	\$ 33.33	2 Board Members at \$200/Each
5003	Technical Assistance - Contract Services	\$ -	\$ -	\$ 2,400.00	\$ 1,794.76	\$ 600.00	\$ 608.00	\$ -	-100.00%	\$ -	\$ -	No estimated expense
5026.2	Technical Assistance - BOD Shipping	\$ -	\$ -	\$ 240.00	\$ 153.25	\$ 556.00	\$ 160.51	\$ 139.00	-75.00%	\$ 34.75	\$ 11.58	20 Shipments at \$6.95/shipment
5028	Technical Assistance - Insurance D&O	\$ 2,000.00	\$ 701.00	\$ 750.00	\$ 701.00	\$ 710.00	\$ 710.00	\$ 710.00	0.00%	\$ 177.50	\$ 59.17	100% of 2019-2020 Total
5037	Technical Assistance - BOD Travel	\$ 20,431.14	\$ 14,729.27	\$ 12,000.00	\$ 12,143.69	\$ 16,000.00	\$ 9,085.26	\$ 9,600.00	-40.00%	\$ 2,400.00	\$ 800.00	12 Trips at \$800/Trip
5040	Technical Assistance - BOD Professional Development	\$ 500.00	\$ (787.26)	\$ 500.00	\$ 472.55	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	No estimated expense
5065	Technical Assistance - Contract Monitoring	\$ 6,000.00	\$ 4,480.33	\$ 10,000.00	\$ 6,198.19	\$ 16,200.00	\$ 4,550.00	\$ 3,200.00	-80.25%	\$ 800.00	\$ 266.67	4 Trips at \$800/Trip
5070	Technical Assistance - Executive Director Travel	\$ 4,250.00	\$ 5,019.13	\$ 4,800.00	\$ 5,368.96	\$ 3,200.00	\$ 1,295.00	\$ 3,200.00	0.00%	\$ 800.00	\$ 266.67	8 Trips at \$400/Trip
6015	State Leadership - Salary	\$ -	\$ -	\$ -	\$ -	\$ 92,129.12	\$ 89,701.96	\$ 138,539.68	50.38%	\$ 34,634.92	\$ 11,544.97	Based on Estimated Time and Effort Allocations (47% of HHS and 75% of GR)
6016	State Leadership - SEP Retirement	\$ -	\$ -	\$ -	\$ -	\$ 6,684.45	\$ 6,044.90	\$ 10,016.42	49.85%	\$ 2,504.11	\$ 834.70	Based on Estimated Time and Effort Allocations (47% of HHS and 75% of GR)
6017	State Leadership - Payroll Tax	\$ -	\$ -	\$ -	\$ -	\$ 7,370.33	\$ 6,900.03	\$ 11,083.17	50.38%	\$ 2,770.79	\$ 923.60	8% of Employee's Salary
6018	State Leadership - Employee Insurance	\$ -	\$ -	\$ -	\$ -	\$ 12,916.83	\$ 11,904.45	\$ 19,545.82	51.32%	\$ 4,886.46	\$ 1,628.82	Based on Estimated Time and Effort Allocations (47% of HHS and 75% of GR)
6019	State Leadership - Workers Comp	\$ -	\$ -	\$ -	\$ -	\$ 1,683.77	\$ 1,406.43	\$ 2,527.55	50.11%	\$ 631.89	\$ 210.63	Based on Estimated Time and Effort Allocations (47% of HHS and 75% of GR)
Subtotal - State Leadership Activities		\$ 116,285.17	\$ 119,226.91	\$ 428,865.32	\$ 419,203.15	\$ 222,450.43	\$ 196,422.45	\$ 455,569.26	104.80%	\$ 113,892.32	\$ 37,964.11	

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	Operational	\$ 100,000.00	\$ 114,828.52	\$ 119,074.00	\$ 129,108.60	\$ 123,365.40	\$ 95,744.92	\$ 74,092.71	-39.94%	\$ 18,523.18	\$ 6,174.39	Contract services include monthly recurring services and annual costs (highest individual costs are independent CPA at \$20,283.80 for year, annual financial audit at \$18,000, and Governmental Consultant at \$3,500)
5008	Contract Services											Estimate provided by Director of Operations
5014	Equipment - Under \$500	\$ 3,080.00	\$ 6,080.65	\$ 1,000.00	\$ 2,022.05	\$ 2,000.00	\$ 919.89	\$ 2,000.00	0.00%	\$ 500.00	\$ 166.67	Estimate provided by Director of Operations
5015	Equipment - Over \$500	\$ 4,235.00	\$ 6,251.39	\$ 3,500.00	\$ -	\$ 3,000.00	\$ 2,986.68	\$ 3,000.00	0.00%	\$ 750.00	\$ 250.00	Estimate provided by Director of Operations
5021	Office Supplies	\$ 6,930.00	\$ 14,827.61	\$ 12,228.51	\$ 7,058.24	\$ 6,000.00	\$ 2,793.13	\$ 6,000.00	0.00%	\$ 1,500.00	\$ 500.00	\$500/month
5022	Rent	\$ 24,000.00	\$ 39,330.00	\$ 36,960.00	\$ 36,960.00	\$ 36,960.00	\$ 36,960.00	\$ 36,960.00	0.00%	\$ 9,240.00	\$ 3,080.00	\$3,080/month
5026	Postage/Shipping	\$ 1,925.00	\$ 3,750.02	\$ 3,600.00	\$ 781.28	\$ 960.00	\$ 945.13	\$ 960.00	0.00%	\$ 240.00	\$ 80.00	100% of 2019-2020 Total
5029	Insurance - General/Office Liab/Van	\$ 7,700.00	\$ 7,183.37	\$ 7,090.00	\$ 601.49	\$ 7,520.00	\$ 7,520.00	\$ 7,240.00	-3.72%	\$ 1,810.00	\$ 603.33	100% of 2019-2020 Total
5030	Legal	\$ 3,850.00	\$ 1,620.00	\$ 3,550.00	\$ 3,292.50	\$ 21,300.00	\$ 17,028.50	\$ 3,550.00	-83.33%	\$ 887.50	\$ 295.83	10 hours \$355/HR
5031	Membership Fees	\$ 3,850.00	\$ 727.20	\$ 1,200.00	\$ -	\$ 299.00	\$ -	\$ 10,462.00	3399.00%	\$ 2,615.50	\$ 871.83	Staples Business Advantage \$299 and ATAP \$10,163
5032	Banking Fees - Operations	\$ 70.00	\$ 1,300.10	\$ 960.00	\$ 240.89	\$ 20.00	\$ 46.14	\$ 20.00	0.00%	\$ 5.00	\$ 1.67	Budgeted for occasional "Excessive Withdrawal Fee"
		\$ 77.00	\$ 465.80	\$ 535.00	\$ 145.00	\$ 145.00	\$ 145.00	\$ 145.00	0.00%	\$ 36.25	\$ 12.08	Division of Corporation and Solicitation of Contributions
5033	Corporate Fees											Renewal Fees
5041	Local Travel	\$ 2,234.00	\$ 3,539.22	\$ 2,700.00	\$ 450.56	\$ 600.00	\$ 297.24	\$ 600.00	0.00%	\$ 150.00	\$ 50.00	40 Trips at \$15/Trip
		\$ -	\$ 10,689.97	\$ 13,152.00	\$ 12,735.42	\$ 12,708.00	\$ 11,369.88	\$ 12,708.00	0.00%	\$ 3,177.00	\$ 1,059.00	100% of 2019-2020 Total (Comcast, City of Tallahassee, DMS, and Verizon)
5053	Utilities											No estimated expense
5251	Fundraising Activities	\$ -	\$ -	\$ 2,500.00	\$ 1,106.55	\$ 300.00	\$ 150.20	\$ -	-100.00%	\$ -	\$ -	2 Employee at \$800/Each
5038	Professional Development Travel	\$ -	\$ -	\$ 4,500.00	\$ 1,407.27	\$ 800.00	\$ 2,259.44	\$ 1,600.00	100.00%	\$ 400.00	\$ 133.33	4 Employee at \$500/Each
5600	Professional Development Registration	\$ 11,750.00	\$ 1,062.07	\$ 4,500.00	\$ 1,122.85	\$ 1,000.00	\$ 1,639.15	\$ 2,000.00	100.00%	\$ 500.00	\$ 166.67	Based on Estimated Time and Effort Allocations (0% of HHS, 0% of GR, and 100% of AFP, TW, GA, and Step Up)
		\$ 294,746.00	\$ 507,026.37	\$ 443,290.00	\$ 438,743.00	\$ 165,062.88	\$ 163,847.02	\$ 133,313.47	-19.23%	\$ 33,328.37	\$ 11,109.46	
6001	Operations - Salary	\$ 17,559.50	\$ 23,048.45	\$ 22,270.52	\$ 23,984.60	\$ 11,233.38	\$ 10,996.68	\$ 8,929.20	-20.51%	\$ 2,232.30	\$ 744.10	Based on Estimated Time and Effort Allocations (0% of HHS, 0% of GR, and 100% of AFP, TW, GA, and Step Up)
6002	Operations - SEP Retirement											
6003	Operations - Payroll Tax	\$ 33,047.05	\$ 40,171.92	\$ 44,329.00	\$ 34,296.38	\$ 13,186.95	\$ 13,217.19	\$ 10,647.00	-19.26%	\$ 2,661.75	\$ 887.25	8% of Employee's Salary
		\$ 9,158.84	\$ 40,984.10	\$ 46,190.00	\$ 52,391.92	\$ 12,645.09	\$ 12,160.13	\$ 8,076.98	-36.13%	\$ 2,019.25	\$ 673.08	Based on Estimated Time and Effort Allocations (0% of HHS, 0% of GR, and 100% of AFP, TW, GA, and Step Up)
6004	Operations - Employee Insurance	\$ 3,600.00	\$ 7,922.39	\$ 6,672.85	\$ 11,652.44	\$ 2,841.83	\$ 2,251.87	\$ 2,256.49	-20.60%	\$ 564.12	\$ 188.04	Based on Estimated Time and Effort Allocations (0% of HHS, 0% of GR, and 100% of AFP, TW, GA, and Step Up)
6006	Operations - Workers Comp	\$ 10.00	\$ -	\$ 1,277.00	\$ 1,213.00	\$ 1,112.52	\$ 1,134.13	\$ 1,112.52	0.00%	\$ 278.13	\$ 92.71	\$44.50 fee per payroll (24 per year) and \$45 for W-2 processing
6008	Payroll Service Fees											
	Subtotal - Personnel	\$ 527,822.39	\$ 830,809.15	\$ 781,078.88	\$ 759,314.04	\$ 423,060.05	\$ 384,412.32	\$ 325,673.37	-23.02%	\$ 81,418.34	\$ 27,139.45	

Florida Alliance for Assistive Services and Technology, Inc.
Proposed Budget - Fiscal Year 2021

ACCOUNT NO.	DESCRIPTION	FY 2017-2018 BUDGET	FY 2017-2018 ACTUALS (as of 9/30/18)	FY 2018-2019 BUDGET	FY 2018-2019 ACTUALS (as of 9/30/19)	FY 2019-2020 BUDGET	FY 2019-2020 ACTUALS (as of 9/30/20)	FY 2020-2021 Proposed BUDGET	CHANGE %	2021 BUDGET PER QTR	2021 BUDGET PER MONTH	Notes:
7054	Loan Defaults	\$ -	\$ -	\$ -	\$ 1,670.90	\$ -	\$ 4,487.89	\$ -	#DIV/0!	\$ -	\$ -	
	Reimbursable Expenses	\$ -	\$ -	\$ -	\$ (4.98)	\$ -	\$ 22.98	\$ -	#DIV/0!	\$ -	\$ -	
9998	Disputed Transaction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -	
TOTAL EXPENSES		<u>\$ 1,507,456.26</u>	<u>\$ 1,740,601.40</u>	<u>\$ 1,634,598.32</u>	<u>\$ 1,532,536.50</u>	<u>\$ 1,530,883.17</u>	<u>\$ 1,414,918.46</u>	<u>\$ 1,386,216.28</u>	<u>-9.45%</u>	<u>\$ 346,554.07</u>	<u>\$ 115,518.02</u>	
SURPLUS/(DEFICIT)		<u>\$ (120,089.19)</u>	<u>\$ (231,623.22)</u>	<u>\$ 15,142.50</u>	<u>\$ 85,677.53</u>	<u>\$ (0.01)</u>	<u>\$ 697,212.21</u>	<u>\$ 184.39</u>	<u>-1844000.04%</u>	<u>\$ 46.10</u>	<u>\$ 15.37</u>	Income from Step Up Contract (\$184.39)

HHS Breakdown	HHS Breakdown
66.79% State Level Activites	59.67% State Level Activities
17.68% State Leadership Activities	40.33% State Leadership Activities
15.53% Operations	0% Operations