ACCOUNT NO.	DESCRIPTION	F	Y 2019-2020 BUDGET	FY 2019 ACTU (as of 9/	ALS		2020-2021 BUDGET		7 2020-2021 ACTUALS s of 9/30/21)	F	Y 2021-2022 BUDGET	CHANGE %		2022 BUDGET PER QTR		2022 BUDGET ER MONTH	Notes:
	Revenue																
	Grants and Contracts																
		\$	772,870.00	\$ 772	,870.00	\$	780,493.50	\$	780,493.49	\$	800,000.00	2%	\$	200,000.00	\$	66,666.67	Federal Funds, contracted through VR for year ending
4001	HHS Grant-Voc Rehab							_		_			_		_		September 30, 2022
4003	Florida Canaral Bayanya	Ş	444,415.00	\$ 444	,415.00	\$	444,415.00	\$	444,415.00	\$	444,415.00	0%	\$	111,103.75	\$	37,034.58	
4002	Florida General Revenue	<u> </u>	42 272 10	¢ 43	272.00	۲	27.025.60	ç	40 F10 16	۲	25 700 24	200/	۲	0.047.50	۲	2 002 52	September 30, 2022 University of Miami Grant, Year 2 (of 5 year grant) for
		\$	42,373.10	\$ 42	,373.00	\$	27,935.60	\$	40,510.16	\$	35,790.34	28%	\$	8,947.58	Þ	2,982.53	year ending September 30, 2022. (Grant ends
4006	Step Up Grant - Direct Cost																September 30, 2025)
4006.2	Step Up Grant - Indirect Cost	\$	_	\$	_	\$	_	\$	_	\$	_	0%	\$	_	\$	_	3cptc///dc/ 30, 2023/
4037	Awarded Grants	\$	-	\$	-	\$	_	\$	-	\$	_	0%		-	\$	_	
4037	Estimated new Grants and Contracts	, \$	-	, \$	-	\$	_	;	-	\$	-	0%	\$	-	;	-	
	Subtotal - Revenue from Grants and Contracts	\$	1,259,658.10	\$ 1,259	,658.00	\$ 1	1,252,844.10	\$	1,265,418.65	\$	1,280,205.34	2%	\$	320,051.33	\$	106,683.78	
																	•
	Donations																
4007	Donations	\$	-	\$	-	\$	-	\$	-	\$	-	0%	\$	-	\$	-	Based on 2020-2021 actuals
4007.14	Restricted: Board - Statewide Device Loan	\$	-	\$	-	\$	-	\$	-	\$	-	0%		-	\$	-	Based on 2020-2021 actuals
4007.4	Restricted: Staff - Statewide Device Loan	\$	-	\$	-	\$	-	\$	-	\$	-	0%	\$	-	\$	-	Based on 2020-2021 actuals
4007.15	Restricted: Other FAAST Service	\$	-	\$	-	\$	-	\$	-	\$	-	0%	\$	-	\$	-	Based on 2020-2021 actuals
4007.17	Restricted: In-Kind Equipment	\$	-	\$	-	\$	-	\$	-	\$	-	0%	\$	-	\$	-	Based on 2020-2021 actuals
4007.12	Unrestricted: Board - Monthly Donations	\$	-	\$ 1	,045.00	\$	-	\$	-	\$	-	0%	\$	-	\$	-	Based on 2020-2021 actuals
4007.5	Unrestricted: Staff - Monthly Donations	\$	-	\$	-	\$	-	\$	-	\$	-	0%	\$	-	\$	-	Based on 2020-2021 actuals
4007.7	Miscellaneous Donation	\$	-	\$	-	\$	-	\$	-	\$	-	0%	\$	-	\$	-	Based on 2020-2021 actuals
4007.8	Unrestricted: In-Kind Equipment	\$	-	\$	-	\$	-	\$	-	\$	-	0%	\$	-	\$	-	Based on 2020-2021 actuals
4007.3	Amazon Smile	\$	140.00	\$	37.22	\$	40.00	\$	59.38	\$	37.22	-7%	_	9.31	\$	3.10	Est. \$9/quarter
	Subtotal - Revenue from Donations	\$	140.00	\$ 1	,082.22	\$	40.00	\$	59.38	\$	37.22	-7%	\$	10.00	\$	3.33	
4010	FAAST Access Advertising	\$	2,000.00	\$	-	\$	1,000.00	\$	-	\$	-	-100%	\$	-	\$	-	Based on 2020-2021 actuals
	Investments																
4020	Unrealized Gains/Losses	Ś	_	Ś	_	Ś	_	Ś	_	Ś	_	0%	Ś	_	\$	_	Zero budgeted to provide more accuracy in revenue
		\$	198,493.06	т	,258.70	\$	164,077.28	\$	147,730.03	\$	176,469.56	8%	\$	44,117.39	\$	14,705.80	
		•	,	,	,	•	- ,-	·	,	•	,		•	,	•	,	\$149,119.73, TW at \$15,433.39, and GA at \$11,916.44)
	Transfer from Investment																
		\$	392.00	\$	105.27	\$	342.00	\$	198.80	\$	103.00	-70%	\$	25.75	\$	8.58	100% of 2020-2021 Total (includes AFP at \$17, TW at
4022	Interest Income																\$1, and Reserve at \$85)
4023	NHLP - Interest Income on Direct Loans	\$	15,200.00	\$ 19	,648.89	\$	18,692.70	\$	22,162.69	\$	23,495.03	26%	\$	5,873.76	\$	1,957.92	100% of 2020-2021 Total, Plus 20% growth
4024	NHLP - Closing Fee	\$	-	\$	-	\$	-	\$	-	\$	-	0%	\$	-	\$	-	Estimate provided by NHLP Director
4026	Dividend Income from Investments	\$		\$		\$		\$		\$		0%	\$		\$	-	
	Subtotal - Revenue from Investments	\$	214,085.06	\$ 236	,012.86	\$	183,111.98	\$	170,091.52	\$	200,067.59	9%	\$	50,016.90	\$	16,672.30	

ACCOUNT NO.	DESCRIPTION	F	EY 2019-2020 BUDGET		FY 2019-2020 ACTUALS as of 9/30/20)	F	Y 2020-2021 BUDGET		FY 2020-2021 ACTUALS as of 9/30/21)		FY 2021-2022 BUDGET	CHANGE %		2022 BUDGET PER QTR	F	2022 BUDGET PER MONTH	Notes:
		\$	-	\$	1,373.74	\$	-	\$	177.60	\$	-	0%	\$	-	\$	-	Zero budgeted as this income is typically not planned
4027	Miscellaneous Income																for
4037	Grant Income	\$	55,000.00	\$	630,754.00	\$	-	\$	50,000.00	\$	-	0%	\$	-	\$	-	Estimate provided by Executive Director
	Fee-for-Service																
4013	Equipment Sales	\$	-	\$	-	\$	-	\$	-	\$	-	0%	\$	-	\$	-	Based on 2020-2021 actuals
4014	Training	\$	-	\$	-	\$	-	\$	-	\$	-	0%	\$	-	\$	-	Based on 2020-2021 actuals
4015	Assessments	\$	-	\$	-	\$	-	\$	-	\$		0%	\$		\$	-	Based on 2020-2021 actuals
	Subtotal - Revenue from Fee-for-Service	\$	-	\$	-	\$	-	\$	-	\$	-	0%	\$	-	\$	-	
	TOTAL REVENUE	\$	1,530,883.16	\$	2,128,880.82	\$	1,436,996.08	\$	1,485,747.15	\$	1,480,310.15	3%	\$	370,077.54	\$	123,359.18	- -
	OPERATING EXPENSES State Level Activities																
5019	Device Loan - Assistive Technology	\$	110,770.62	•	172,610.63		93,867.27	\$	50,401.49		107,450.94	14.47%		26,862.74		8,954.25	
5020	Device Loan - Shipping for AT Loan Equipment	\$	3,510.00	\$	4,597.31		4,500.00	\$	3,874.67	\$	6,000.00	33.33%	\$	1,500.00	\$	500.00	
5120	Device Loan - Classroom Kits	\$	14,000.00	\$	78.95	\$	-	\$	-	\$	8,000.00	0.00%	\$	2,000.00	\$	666.67	Based on Step Up 2 year grant budget
		\$	370,520.97	\$	378,000.00	\$	216,000.00	\$	198,000.00	\$	223,788.65	3.61%	\$	55,947.16	\$	18,649.05	40% of RDC Contracts (current VR Contract ends
7027	Device Loan - Device Loan Activities																September 30, 2022)
		\$	137,229.99	\$	137,925.00	\$	108,000.00	\$	99,000.00	\$	111,894.33	3.61%	\$	27,973.58	\$	9,324.53	20% of RDC Contracts (current VR Contract ends
5151	Device Demonstration - Device Demo Activities																September 30, 2022)
		\$	12,000.00	Ş	11,600.00	\$	11,000.00	\$	10,065.54	\$	10,000.00	-9.09%	\$	2,500.00	\$	833.33	`
5076	ReUse - Device Exchange Activities			_		_		_		_		/	_		_		September 30, 2022)
5077		\$	48,000.00	\$	47,549.78	\$	44,000.00	\$	40,484.00	\$	40,000.00	-9.09%	\$	10,000.00	\$	3,333.33	·
5077	ReUse - Device Refurbish Activities	۸.	1 001 00	4	4 222 20	,	2 427 00	,	2 427 00	,	4 247 00	22.60%	۲.	4.054.25	<u>,</u>	254.42	September 30, 2022)
5008.02	State Financing - Contract Services	\$	1,881.00		4,322.38		3,437.00		3,437.00		4,217.00	22.69%		1,054.25		351.42	
5011	State Financing - Credit Reports	\$ ¢	1,350.00	\$	1,035.75		1,425.64		1,370.47		1,808.36	26.85%		452.09	\$	150.70	· · · · · · · · · · · · · · · · · · ·
5026.1	State Financing - NHLP Shipping	\$ ¢	163.75	\$	860.80		613.75	<u>۲</u>	573.89	<u>۲</u>	290.50	-52.67%	۶ ۶	72.63	\$	24.21	
5071	State Financing - NHLP Travel	Ş	2,185.00	Ş	3,048.24	\$	6,036.00	\$	3,069.45	Ş	4,662.00	-22.76%	Ş	1,165.50	\$	388.50	Based on 6 trips at \$540/trip, plus AT3 Leadership Symposium, ATIA, and FPP
7050	State Financing - Noter Travel  State Financing - Telework Bank Charges	ć		خ	(0.09)	ć		ć	_	ć		0.00%	\$		ċ		Estimating no bank fee charges
7050	State Financing - Pelework Bank Charges State Financing - Bank Default and Rescue Payments	ې د	-	ڊ خ	(0.03)	۶ \$	_	ç	-	ç	-	0.00%	'	-	ې د	_	Estimating no bank ree charges Estimate provided by NHLP Director
7051	State Financing - Bank Default and Rescue Payments  State Financing - AFP Bank Charges	ب خ	_	ب خ		ç	_	ب خ	10.00	ç	_	0.00%		_	ب خ	_	Estimating no bank fee charges
7058	State Financing - NHLP Legal Fees	ب خ	7,100.00	ب خ	3,253.30	ç	4,500.00	ç	2,984.85	ر خ	10,650.00	136.67%		2,662.50	ب ذ	887.50	30 hours at \$355/HR
7080	State Financing - Note: Legal Fees State Financing - Doc Stamps	ς ς	7,100.00	ς ς	281.45	ς ς	-,500.00	ς ,	389.65	ς ς	10,030.00	0.00%		2,002.30	ς ς	-	Doc stamps are reimbursed by Borrowers
7000	State ( mancing - Doc Stamps	ς ς	10,000.00	ς ς	12,123.86		-	ς ,	1,084.36		8,000.00	#DIV/0!	ς ς	2,000.00	\$	666.67	Estimate provided by NHLP Director for SELF interest
7085	SELF Buy Down Program	Y	10,000.00	Ţ	12,123.00	Y		Y	1,004.50	Y	0,000.00	#DIV/0:	Ţ	2,000.00	Y	000.07	buy down program
5061	Investment Services	\$	_	\$	_	\$	_	\$	_	\$	_	0.00%	\$	_	\$	_	This expense occurs within investment accounts
3001	mvestment services	\$	127,137.01	•	111,029.63	\$	103,350.43	•	103,137.01	\$	144,172.03	39.50%	\$	36,043.01	\$	12,014.34	Based on Estimated Time and Effort Allocations (62%
6010	State Level - Salary	Ψ	127,137.01	Ψ	111,023.03	Ψ	100,000.10	Υ.	100,107.101	7	111,172.00	33.3070	Υ	30,013.01	Y	12,01	AT Act)
2010	State Level Sulary	Ś	9,272.76	Ś	7,294.06	\$	8,023.42	Ś	7,292.66	\$	10,092.04	25.78%	\$	2,523.01	\$	841.00	•
6011	State Level - SEP Retirement	Ψ	5,2,2.,0	7	.,2555	7	5,525.12	~	.,232.00	7	20,002.0 +	23., 3,0	7	_,525.01	~	3.2.00	AT Act)
6012	State Level - Payroll Tax	Ś	10,170.96	Ś	7,998.54	\$	8,268.03	Ś	7,932.14	Ś	11,533.76	39.50%	\$	2,883.44	\$	961.15	8% of Employee's Salary
		\$	17,747.26		13,512.79		13,852.32		12,538.31		20,707.59	49.49%		5,176.90		1,725.63	
6013	State Level - Employee Insurance	7	=: ,20	7	,	7						.5576	7	-, 0.00	7	_,, _5.33	AT Act)
	P V						File: Proposed	Buc	lget and Cashflo	w FY	2022 20210607						,

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ACCOUNT	DESCRIPTION	F۱	<b>/ 2019-2020</b>	FY	2019-2020	F	Y 2020-2021	F۱	Y 2020-2021	F۱	Y 2021-2022	CHANGE		2022		2022	
NO.		BUDGET		ACTUALS BUDGET		BUDGET	ACTUALS		BUDGET		%	BUDGET		BUDGET			
				(as	of 9/30/20)			(as	s of 9/30/21)					PER QTR	PE	R MONTH	Notes:
'		\$	2,333.37	\$	1,762.17	\$	1,694.35	\$	1,763.35	\$	2,349.55	38.67%	\$	587.39	\$	195.80	Based on Estimated Time and Effort Allocations (62%
6014	State Level - Workers Comp																AT Act)
	Subtotal - State Level Activities	\$	885,372.69	\$	918,884.55	\$	628,568.21	\$	547,408.82	\$	725,616.75	15.44%	\$	181,404.19	\$	60,468.06	

File: Proposed Budget and Cashflow FY 2022 20210607 6/24/2021, 10:53 AM Tab: 2022 Budget Detail

ACCOUNT NO.	DESCRIPTION	FY 2019-2020 BUDGET		FY 2019-2020 ACTUALS (as of 9/30/20)		F	FY 2020-2021 BUDGET		FY 2020-2021 ACTUALS (as of 9/30/21)		Y 2021-2022 BUDGET	CHANGE %		2022 BUDGET PER QTR		2022 BUDGET R MONTH	Notes:
	State Leadership Activities																
5008.01	Trainings - Step-Up Multimedia Consulting Fee	\$	850.00	\$	-	\$	4,693.00	\$	32,346.50	\$	10,500.00	123.74%	\$	2,625.00	\$	875.00	Based on Step Up 2 year grant budget
		\$	21,956.80	\$	25,650.00	\$	183,050.85	\$	157,525.43	\$	174,610.48	-4.61%	\$	43,652.62	\$	14,550.87	34% of RDC Contracts (current VR Contract ends
5181	Trainings - Training Activities																September 30, 2022)
		\$	9,660.88	\$	5,536.50	\$	15,609.87	\$	7,804.94	\$	15,609.87	0.00%	\$	3,902.47	\$	1,300.82	5% of HHS State Leadership Activities based on ATAP
5182	Trainings - Transition Training Activities																Federal Guidelines
		\$	10,292.25	\$	20,925.00	\$	32,949.15	\$	40,474.58	\$	33,568.30	1.88%	\$	8,392.07	\$	2,797.36	6% of RDC Contracts (current VR Contract ends
5185.1	Information and Assistance - Activities																September 30, 2022)
5036	Public Awareness - Materials	\$	2,000.00	\$	3,640.26	\$	8,000.00	\$	4,000.00		8,000.00	0.00%	\$	•	\$	666.67	Estimate provided by Executive Director
5036.1	Public Awareness - Registration and Exhibits Fees	\$	2,200.00	\$	1,955.00	\$	7,600.00	\$	5,500.00		3,546.00	-53.34%	•		\$	295.50	100% of 2020-2021 Total, Plus 20% growth
5051	Public Awareness - Website Modifications	\$	1,440.00	\$	2,268.16	\$	2,290.00	\$	8,238.56		1,079.52	-52.86%			\$	89.96	Based on three-year GoDaddy contract
5056	Public Awareness - Travel	\$	3,200.00	\$	1,220.43	\$	5,412.00	\$	3,371.26		2,828.00	251.00%			\$	235.67	4 Trips at \$707/Trip
		\$	6,200.00	\$	2,175.15	\$	13,512.00	\$	8,992.07	\$	18,996.00	-100.00%	\$	4,749.00	\$	1,583.00	12 ATIA at \$500/registration, plus 12 FAASTU at
5060	Public Awareness - RDC Travel																\$1,088/trip
5080	Public Awareness - RDC Exhibits	\$	-	\$	-	\$	-	\$	-	\$	-	0.00%		-	\$	-	RDC exhibits written into RDC Contracts
7003	Public Awareness - FAAST Van	\$	100.00	\$	933.90	\$	100.00	\$	100.00	\$	100.00	-100.00%		25.00	\$	8.33	Van annual registration
5192	PA Family Café - Materials	\$	100.00	\$	-	\$	100.00	\$	100.00	\$	-	-100.00%		-	\$	-	Estimate provided by Executive Director
5193	PA Family Café - RDC Travel	\$	-	\$	-	\$	-	\$	-	\$	-	0.00%		-	\$	-	RDC Travel written into RDC Contracts
5194	PA Family Café - Travel	\$	4,000.00	\$	-	\$	2,248.00	\$	2,248.00	\$	1,998.00	-11.03%		499.50	\$	166.50	2 Employees at \$999/Trip
5196	PA Family Café - Contract Services	\$	2,000.00	\$	4,000.00	\$	3,000.00	\$	3,000.00	\$	2,000.00	-100.00%	\$	500.00	\$	166.67	The Family Café Exhibitor Fee
5197	PA Family Café - BOD Travel	\$	400.00	\$	-	\$	-	\$	-	\$	-	0.00%	\$	-	\$	-	No estimated expense
5003	Technical Assistance - Contract Services	\$	600.00	\$	458.00	\$	-	\$	-	\$	500.00	#DIV/0!	\$	125.00	\$	41.67	Meeting room cost for two in-person ATAC meetings
5026.2	Technical Assistance - BOD Shipping	\$	556.00	\$	21.51	\$	69.50	\$	34.75	•	34.75	-50.00%	•	8.69	\$	2.90	5 Shipments at \$6.95/Shipment
5028	Technical Assistance - Insurance D&O	\$	710.00	\$	701.00	\$	710.00	\$	710.00	\$	710.00	0.00%		177.50	\$	59.17	100% of 2019-2020 Total
5037	Technical Assistance - BOD Travel	\$	16,000.00	\$	6,585.26	\$	19,040.00	\$	19,040.00	\$	21,776.00	14.37%	\$	5,444.00	\$	1,814.67	2 In-person ATAC Meetings
5040	Technical Assistance - BOD Professional Development	\$	-	\$	-	\$	600.00	\$	-	\$	-	-100.00%		-	\$	-	No estimated expense
5065	Technical Assistance - Contract Monitoring	\$	16,200.00	\$	500.00	\$	4,512.00	\$	2,256.00	\$	5,395.00	19.57%		1,348.75	\$	449.58	10 trips at \$540/Trip
		\$	3,200.00	\$	495.00	\$	5,714.00	\$	2,857.00	\$	2,763.50	-51.64%	\$	690.88	\$	230.29	3 trips at \$540/Trip, plus AT3 Leadership Symposium &
5070	Technical Assistance - Executive Director Travel																ATIA
		\$	92,129.12	\$	91,406.24	\$	128,846.57	\$	125,205.81	\$	101,227.17	-21.44%	\$	25,306.79	\$	8,435.60	Based on Estimated Time and Effort Allocations (38%
6015	State Leadership - Salary																AT Act)
		\$	6,684.45	\$	6,036.01	\$	10,002.77	\$	9,011.44	\$	7,085.90	-29.16%	\$	1,771.48	\$	590.49	Based on Estimated Time and Effort Allocations (38%
6016	State Leadership - SEP Retirement																AT Act)
6017	State Leadership - Payroll Tax	\$	7,370.33		6,940.63		10,307.73	\$	9,790.82		8,098.17	-21.44%	\$	2,024.54		674.85	8% of Employee's Salary
		\$	12,916.83	\$	11,290.67	\$	17,269.63	\$	14,649.75	\$	14,539.37	-15.81%	\$	3,634.84	\$	1,211.61	Based on Estimated Time and Effort Allocations (38%
6018	State Leadership - Employee Insurance																AT Act)
		\$	1,683.77	\$	1,432.78	\$	2,112.35	\$	2,203.57	\$	1,649.69	-21.90%	\$	412.42	\$	137.47	Based on Estimated Time and Effort Allocations (38%
6019	State Leadership - Workers Comp		_														AT Act)
	Subtotal - State Leadership Activities	\$	222,450.43	\$	194,171.50	\$	477,749.42	\$	459,460.44	\$	436,615.72	-8.61%	\$	109,153.93	\$	36,384.64	

Operational       \$ 123,365.40 \$ 79,429.99 \$ 114,147.66 \$ 141,390.10 \$ 105,935.87 -7.19% \$ 26,483.97 \$	\$ 41.67 \$ 208.33 \$ 300.00 \$ 3,080.00	and annual costs (highest individual costs are independent CPA at \$13,200 for year, Website contract at \$25,000, and annual financial audit at \$18,000)  Estimate provided by Administrative and Financial Coordinator Estimate provided by Administrative and Financial Coordinator \$300/month
	\$ 208.33 \$ 300.00 \$ 3,080.00	at \$25,000, and annual financial audit at \$18,000)  Estimate provided by Administrative and Financial Coordinator Estimate provided by Administrative and Financial Coordinator \$300/month
	\$ 208.33 \$ 300.00 \$ 3,080.00	Coordinator Estimate provided by Administrative and Financial Coordinator \$300/month
5008 Contract Services \$ 2,000.00 \$ 1,217.58 \$ 2,000.00 \$ 1,473.90 \$ 500.00 -75.00% \$ 125.00 \$	\$ 208.33 \$ 300.00 \$ 3,080.00	Coordinator Estimate provided by Administrative and Financial Coordinator \$300/month
\$ 2,000.00 \$ 1,217.58 \$ 2,000.00 \$ 1,473.90 \$ 500.00 -75.00% \$ 125.00 \$ 5014 Equipment - Under \$500	\$ 300.00 \$ 3,080.00	Coordinator \$300/month
\$ 3,000.00 \$ 3,856.34 \$ 3,000.00 \$ 1,500.00 \$ 2,500.00 -16.67% \$ 625.00 \$	\$ 3,080.00	\$300/month
5015 Equipment - Over \$500	\$ 3,080.00	
5021 Office Supplies \$ 6,000.00 \$ 3,088.45 \$ 6,000.00 \$ 3,571.03 \$ 3,600.00 -40.00% \$ 900.00 \$	•	
5022 Rent \$ 36,960.00 \$ 36,960.00 \$ 36,960.00 \$ 36,960.00 \$ 36,960.00 \$ 36,960.00 \$		
5026 Postage/Shipping \$ 960.00 \$ 1,016.97 \$ 960.00 \$ 556.36 \$ 720.00 -25.00% \$ 180.00 \$		
5029 Insurance - General/Office Liab/Van \$ 7,520.00 \$ 8,844.11 \$ 7,240.00 \$ 7,240.00 \$ 8,844.11 22.16% \$ 2,211.03 \$	\$ 737.01	
5030 Legal \$ 21,300.00 \$ 11,703.50 \$ 3,550.00 \$ 6,031.00 \$ 3,550.00 0.00% \$ 887.50 \$		
\$ 299.00 \$ 10,163.00 \$ 10,462.00 \$ 10,313.00 \$ 20,462.00 95.58% \$ 5,115.50 \$	\$ 1,705.17	
5031 Membership Fees		Florida Chamber \$10,000
5032 Banking Fees - Operations \$ 20.00 \$ 67.49 \$ 20.00 \$ 20.00 \$ 20.00 \$ 5.00 \$		
\$ 145.00 \$ 80.00 \$ 145.00 \$ - \$ 145.00 0.00% \$ 36.25 \$	\$ 12.08	•
5033 Corporate Fees		Renewal Fees
5041 Local Travel \$ 600.00 \$ 174.11 \$ 600.00 \$ 305.07 \$ 200.00 -66.67% \$ 50.00 \$	\$ 16.67	10 Trips at \$15/Trip
\$ 12,708.00 \$ 10,694.83 \$ 12,708.00 \$ 9,774.89 \$ 16,549.96 30.23% \$ 4,137.49 \$	\$ 1,379.16	100% of 2019-2020 Total (Comcast, City of Tallahassee,
5053 Utilities		DMS, and Verizon)
5251 Fundraising Activities \$ 300.00 \$ 75.20 \$ - \$ - #DIV/0! \$ - \$	\$ -	No estimated expense
5038 Professional Development Travel \$ 800.00 \$ 1,459.44 \$ 1,324.00 \$ 1,324.00 \$ 3,540.00 167.37% \$ 885.00 \$	\$ 295.00	AIRS Conference, ATIA and AT3
\$ 1,000.00 \$ 1,944.08 \$ 2,665.00 \$ 1,708.50 \$ 1,295.00 -51.41% \$ 323.75 \$ 5600 Professional Development Registration	\$ 107.92	1 AT3 Leadership Symposium at \$150/Each, 1 ATIA at \$500/Each, 1 AIRS at \$300/Each, Meeting Space for Staff annual meeting at \$250
\$ 165,062.88 \$ 172,154.43 \$ 104,988.97 \$ 103,165.41 \$ 94,740.80 -98.66% \$ 350.87 \$	\$ 116.96	
\$ 103,002.88 \$ 172,134.45 \$ 104,588.57 \$ 105,103.41 \$ 94,740.80 -98.00% \$ 330.87 \$	\$ 110.50	AT Act, and 100% of AFP, TW, GA, and Step Up)
\$ 11,233.38 \$ 11,531.29 \$ 7,123.41 \$ 6,906.96 \$ 6,631.86 -6.90% \$ 1,657.97 \$	\$ 552.66	Based on Estimated Time and Effort Allocations (0% of
6002 Operations - SEP Retirement	,	AT Act, and 100% of AFP, TW, GA, and Step Up)
6003 Operations - Payroll Tax \$ 13,186.95 \$ 13,703.00 \$ 8,381.04 \$ 8,161.28 \$ 7,579.26 -9.57% \$ 1,894.82 \$	\$ 631.61	8% of Employee's Salary
\$ 12,645.09 \$ 11,779.01 \$ 4,907.72 \$ 4,882.35 \$ 1,693.13 -65.50% \$ 423.28 \$		• • •
6004 Operations - Employee Insurance	7 - 1.1.00	AT Act, and 100% of AFP, TW, GA, and Step Up)
\$ 2,841.83 \$ 2,315.94 \$ 1,757.22 \$ 1,188.88 \$ 1,525.80 -13.17% \$ 381.45 \$	\$ 127.15	
6006 Operations - Workers Comp	. ==:.720	AT Act, and 100% of AFP, TW, GA, and Step Up)
\$ 1,112.52	\$ 116.96	\$44.50 fee per payroll (24 per year) and \$45 for W-2
6008 Payroll Service Fees	. ===:30	processing
Subtotal - Personnel \$ 423,060.05 \$ 383,381.76 \$ 330,683.50 \$ 348,113.46 \$ 318,396.27 -3.72% \$ 79,599.07	\$ 26,533.02	

ACCOUNT NO.	DESCRIPTION		2019-2020 BUDGET		Y 2019-2020 ACTUALS as of 9/30/20)	F	FY 2020-2021 BUDGET		FY 2020-2021 ACTUALS as of 9/30/21)		FY 2021-2022 BUDGET	CHANGE %		2022 BUDGET PER QTR	ı	2022 BUDGET PER MONTH	Notes:
7054	Loan Defaults	\$	-	\$	4,487.89	\$	-	\$	-	\$	-	0.00%	•	-	\$	-	
9998	Reimbursable Expenses Disputed Transaction	\$	-	\$	22.98 -	\$ \$	-	\$	-	\$ \$	-	0.00% 0.00%	•	- -	\$ \$	-	
	TOTAL EXPENSES	\$	1,530,883.17	\$	1,500,948.68	\$	1,437,001.13	\$	1,354,982.72	\$	1,480,628.74	3.04%	\$	370,157.19	\$	123,385.73	- -
	SURPLUS/(DEFICIT)	\$	(0.01)	\$	627,932.14	\$	(5.05)	\$	130,764.44	\$	(318.60)	6208.87%	\$	(79.65)	\$	(26.55	Deficit from Step Up Contract (\$318.60)
		HHS Breakdown 66.79% State Level A 17.68% State Leader 15.53% Operations			vites o Activities	HHS Breakdown 54.41% State Level Ac 45.59% State Leaders 0% Operations					akdown 44% State Level Ao 56% State Leaders Operations						Breakdown Goal 60% State Level Activities 40% State Leadership Activities 0% Operations